

# **CAH REIMBURSEMENT & MEDICARE COST REPORTING BOOT CAMP**

## **AGENDA**

**March 26 - 29, 2019**

**Brentwood, Tennessee**

**Healthcare Finance and Reimbursement**



**QUORUM** | Learning Institute™

# CAH REIMBURSEMENT & MEDICARE COST REPORTING BOOT CAMP

## QUALIFYING, STRATEGY, AND REIMBURSEMENT

**DAY 1**  
**TUESDAY, March 26, 2019**

1:00 p.m. – 1:15 p.m.	<b>Welcome and Introduction to Quorum</b>	<b>John Waltko</b> Vice President, Regulatory & Financial Reporting
1 hour, 15 minutes	<b>Introduction to the CAH Program</b> <ul style="list-style-type: none"> <li>• Medicare Program, Public Policy</li> <li>• Short History of Medicare Payment Systems</li> <li>• CAH Conditions of Participation: Highlights</li> </ul>	<b>John Waltko</b>
	<b>10-MINUTE BREAKS AROUND 2:30 PM AND 4:30 PM AT FACULTY DISCRETION</b>	
3 hours	<b>Principles of Cost-Based Reimbursement</b> <ul style="list-style-type: none"> <li>• CAH Cost Structure: Fixed Costs vs. Variable Costs</li> <li>• CAH Operations, Patient Volumes and Payer Mix Impact on Reimbursement</li> <li>• Service Line Expansions and Contractions Effects Cost Reimbursements and Financial Performance</li> <li>• Cost Reimbursement and Settlements: Why do we owe Medicare money!?!?!?</li> </ul>	<b>John Waltko</b>
5:30 p.m. – 5:45 p.m.	<b>Review of Day 1, Wrap Up, and Course Evaluations</b>	

# CAH REIMBURSEMENT & MEDICARE COST REPORTING BOOT CAMP

## COST REPORTING

**DAY 2**  
**WEDNESDAY, March 27, 2019**

7:30 a.m. – 8:00 a.m.	<b>CONTINENTAL BREAKFAST</b>	<b>Quorum Dining Hall</b>
4 hours	<b>Physician Reimbursement Systems and Physician Practice Settings</b> <ul style="list-style-type: none"> <li>• Medicare Fee For Service Payment System</li> <li>• Medicare Certified Rural Health Clinics</li> <li>• Reimbursement Analysis for a RHC set up</li> <li>• Conditions of Certification for RHCs: Highlights</li> <li>• Medicare Provider Based Designation and Underlying Regulations</li> <li>• Federally Qualified Health Centers (FQHCs): (For information only; will not be covered in class.)</li> </ul>	<b>John Waltko</b>
	<b>10-MINUTE BREAKS AROUND 10:00 AM AND 11:30 AM AT FACULTY DISCRETION</b>	
12:00 p.m. – 1:00 p.m.	<b>Lunch</b>	
3 hours, 30 minutes	<b>CAH Operations and Reimbursement Issues for C-Suite</b> <ul style="list-style-type: none"> <li>• Space Sharing with Specialist</li> <li>• Physician Contracting &amp; ER Staffing</li> <li>• Consistent, Uniform Prices and Pricing in CAH Setting: Unintended Consequences</li> <li>• Observation Services: Inpatient Versus Outpatient Status</li> <li>• Managing the CAH <i>System</i>: Non-Cost Based Services provided by a CAH</li> </ul> <b>Special Payment Issues Specific to CAHs</b> <ul style="list-style-type: none"> <li>• Reference Laboratory Services</li> <li>• Method II Billing for Physicians</li> <li>• CRNA Pass Through Reimbursement</li> <li>• 96 Hour Payment Rule: Revisited</li> </ul>	<b>John Waltko</b>
	<b>10-MINUTE BREAKS AROUND 2:30 PM AND 4:00 PM AT FACULTY DISCRETION</b>	
30 minutes	<b>Cost Reporting Process and Certification</b>	<b>Mike Donahue</b> Manager, Healthcare Finance & Reimbursement
5:00 p.m.	<b>Review of Day 2, Wrap Up and Adjourn</b>	

# CAH REIMBURSEMENT & MEDICARE COST REPORTING BOOT CAMP

## COST REPORTING

**DAY 3**  
**THURSDAY, March 28, 2019**

7:30 a.m. – 8:00 a.m.	<b>CONTINENTAL BREAKFAST</b>	Quorum Dining Hall
1 hour	<b>Cost Report Worksheet S:</b> <ul style="list-style-type: none"> <li>• Patient Statistics</li> <li>• CMS Questionnaire</li> <li>• Reading the Medicare Cost Report Forms</li> </ul>	Mike Donahue
3 hours	<b>Worksheet A Series: Reporting Costs</b> <ul style="list-style-type: none"> <li>• Reporting Health Care System Costs</li> <li>• Allowable and Non-Allowable Costs</li> <li>• Matching and Consistent Reporting Principles</li> <li>• Reporting Payments to Physicians</li> <li>• Related Party Transactions</li> </ul>	Mike Donahue
	<b>10-MINUTE BREAKS AROUND 9:30 AM AND 11:00 AM AT FACULTY DISCRETION</b>	
12:00 p.m. – 1:00 p.m.	<b>LUNCH</b>	
1 hour	<b>Worksheet A Series (Continued)</b>	Mike Donahue
2 hours	<b>Worksheet B, Cost Allocations - General Service Costs</b> <ul style="list-style-type: none"> <li>• Cost Allocation Mechanics: Unit Cost Multiplier</li> <li>• Strategies to Improve Cost Based Reimbursement</li> <li>• Subscribing General Service Cost Centers</li> <li>• Direct Costing and Alternative Cost Allocation Methodologies</li> </ul>	John Waltko
1 hour	<b>Worksheet C: Reporting Revenues</b> <ul style="list-style-type: none"> <li>• Matching Revenues with Costs</li> <li>• Revenues NOT reported on WS C</li> <li>• CAH Rate Structures and Pricing Revisited</li> </ul>	Mike Donahue
	<b>10-MINUTE BREAKS AROUND 2:30 PM AND 4:30 PM AT FACULTY DISCRETION</b>	
5:00 p.m.	<b>Review of Day 3, Wrap Up, and Adjourn</b>	

# CAH REIMBURSEMENT & MEDICARE COST REPORTING BOOT CAMP

## COST REPORTING

**DAY 4**  
**FRIDAY, March 29, 2019**

7:30 a.m. – 8:00 a.m.	<b>CONTINENTAL BREAKFAST</b>	Quorum Dining Hall
30 minutes	<b>Worksheet D: Cost Apportionment</b> <ul style="list-style-type: none"> <li>• Reporting Medicare Revenues</li> <li>• Medicare Costs Computations</li> <li>• Observation Room and Swing Bed Cost Carve Outs</li> </ul>	Mike Donahue
30 minutes	<b>Worksheet E: Settlement Process Worksheets</b>	Mike Donahue
1 hour	<b>Worksheet M: Rural Health Clinics Cost Reporting</b>	Mike Donahue
30 minutes	<b>Analyzing the Cost Report</b>	John Waltko
1 hour	<b>Capital Costs</b> <ul style="list-style-type: none"> <li>• Facility Replacement, Renovation and Cost-Based Reimbursement: Basic Capital Cost Issues</li> <li>• Refer to Appendix for: <ul style="list-style-type: none"> <li>▪ Capital Costs: Depreciation &amp; Interest Costs and Cost Reporting</li> </ul> </li> </ul>	John Waltko
	<b>10-MINUTE BREAKS AROUND 10:00 AM AND 11:30 AM AT FACULTY DISCRETION</b>	
11:30 p.m. – 12:00 p.m.	<b>BOX LUNCH</b>	
2 hours	<b>Basic Contractual Accounting, Cost Report Settlement Accounting, and Estimating Medicare Cost Report Settlements</b>	John Waltko Mike Donahue
2:00 p.m.	<b>Review of Day 4, Wrap Up, and Adjourn</b>	