

# CAH REIMBURSEMENT & MEDICARE COST REPORTING BOOT CAMP

## AGENDA

**March 28 – 31, 2023**  
**Brentwood, Tennessee**

**Healthcare Finance  
and Reimbursement**



# CAH REIMBURSEMENT & MEDICARE COST REPORTING BOOT CAMP

**Agenda – Tuesday, March 28, 2023**

## **PART I - QUALIFYING, STRATEGY, AND REIMBURSEMENT**

|                |   |  |
|----------------|---|--|
| 1:00 – 1:30 pm | <b>Welcome and Introduction to QHR Health &amp; Course Overview</b>   | <b>John Waltko</b><br>Vice President,<br>Regulatory & Financial<br>Reporting |
| 1:30 – 2:45 pm | <b>Introduction to the CAH Program</b> <ul style="list-style-type: none"><li>• Medicare Program, Public Policy</li><li>• Short History of Medicare Payment Systems</li><li>• CAH Conditions of Participation: Highlights</li></ul>  | <b>John Waltko</b>   |
|                | <b>10-MINUTE BREAKS AROUND 2:45 PM AND 3:45 PM AT FACULTY DISCRETION</b>  |  |
| 2:45 – 4:45 pm | <b>Principles of Cost-Based Reimbursement</b> <ul style="list-style-type: none"><li>• Cost Reimbursement Defined</li><li>• Cost Structure: Fixed Costs vs. Variable Costs &amp; reimbursement implications</li><li>• Patient Volumes &amp; Payer Mix Impact on Reimbursement</li><li>• Service Line Expansions and Contractions Effect Cost Reimbursements and Financial Performance</li><li>• Cost Reimbursement and Settlements: Why do we owe Medicare money!?!?</li></ul> | <b>John Waltko</b>   |
| 15 minutes     | <b>Review of Day 1</b>  | <b>John Waltko</b>   |

# CAH REIMBURSEMENT & MEDICARE COST REPORTING BOOT CAMP



## Agenda – Wednesday, March 29, 2023

### PART I - QUALIFYING, STRATEGY, AND REIMBURSEMENT, CONTINUED

|                     |   |                               |
|---------------------|---|-------------------------------|
| 7:30 am – 8:00 am   | <b>CONTINENTAL BREAKFAST</b>  | <b>QHR Health Dining Hall</b> |
| 8:00 – 8:15 am      | <b>Q&amp;A, Overview of Day</b>   |                               |
| 8:15 – 10:45 am     | <b>CAH Operations and Reimbursement Issues for the C-Suite</b> <ul style="list-style-type: none"> <li>• Medicare Advantage Plans &amp; CAHs</li> <li>• Space Sharing with Specialist</li> <li>• Physician Contracting &amp; ER Staffing</li> <li>• Consistent, Uniform Prices and Pricing in CAH Setting: Unintended Consequences and Pricing Transparency</li> <li>• Observation Services: Inpatient Versus Outpatient Status</li> <li>• Facility Replacement/Renovation Issues</li> </ul> | <b>John Waltko</b>            |
| 10:45 am – 12:00 pm | <b>Special Payment Issues Specific to CAHs</b> <ul style="list-style-type: none"> <li>• Reference Laboratory Services</li> <li>• Method II Billing for Physicians</li> <li>• CRNA Pass Through Reimbursement</li> <li>• 96 Hour Payment Rule: Revisited</li> </ul>  | <b>Mike Donahue</b>           |
|                     | <b>10-MINUTE BREAKS AROUND 9:30 AM AND 10:45 AM AT FACULTY DISCRETION</b>   |                               |
| 12:00 – 1:00 pm     | <b>LUNCH</b>  | <b>QHR Health Dining Hall</b> |

### PART II – COST REPORTING

|                |   |                     |
|----------------|---|---------------------|
| 1:00 – 1:30 pm | <b>Medicare Reimbursement Systems and History</b>   |                     |
| 1:30 – 3:00    | <b>Physician Reimbursement Systems, Provider-Based Designations and Rural Health Clinics</b> <ul style="list-style-type: none"> <li>• Medicare Fee for Service Payment System</li> <li>• Medicare Certified Rural Health Clinics</li> <li>• Reimbursement Analysis for RHC and other practice settings</li> </ul> |                     |
| 3:00 – 4:00 pm | <b>Introduction to Cost Reporting Forms</b>   |                     |
| 4:00 – 4:45 pm | <b>Cost Reporting Process and Certification</b>   | <b>Mike Donahue</b> |
|                | <b>10-MINUTE BREAKS AROUND 2:15 PM AND 3:30 PM AT FACULTY DISCRETION</b>  |                     |
| 15 minutes     | <b>Review of Day 2</b>  |                     |

# CAH REIMBURSEMENT & MEDICARE COST REPORTING BOOT CAMP

**Agenda – Thursday, March 30, 2023**

## PART II – COST REPORTING, CONTINUED

|                     |  |                               |
|---------------------|--|-------------------------------|
| 7:30 – 8:00 am      | <b>CONTINENTAL BREAKFAST</b>   | <b>QHR Health Dining Hall</b> |
| 8:00 – 8:15 am      | <b>Q&amp;A, Overview of Day</b>  |                               |
| 8:15 – 10:00 am     | <b>Cost Report Worksheet S:</b> <ul style="list-style-type: none"> <li>• Patient Statistics</li> <li>• CMS Questionnaire</li> <li>• Reading the Medicare Cost Report Forms</li> <li>• Uncompensated Care and Wage Index Worksheets</li> </ul>  | <b>Mike Donahue</b>           |
| 10:00 am – 12:00 pm | <b>Worksheet A Series: Reporting Costs</b> <ul style="list-style-type: none"> <li>• Reporting Health Care System Costs</li> <li>• Allowable and Non- Allowable Costs</li> <li>• Matching and Consistent Reporting Principles</li> <li>• Reporting Payments to Physicians</li> <li>• Related Party Transactions</li> </ul>                              | <b>Mike Donahue</b>           |
|                     | <b>10-MINUTE BREAKS AROUND 9:30 AM AND 11:00 AM AT FACULTY DISCRETION</b>  |                               |
| 12:00 – 1:00 pm     | <b>LUNCH</b>   | <b>QHR Health Dining Hall</b> |
| 1:00 – 3:00 pm      | <b>Worksheet A Series (Continued)</b>  | <b>Mike Donahue</b>           |
| 3:00 – 4:45 pm      | <b>Worksheet B, Cost Allocations - General Service Costs</b> <ul style="list-style-type: none"> <li>• Cost Allocation Mechanics: Unit Cost Multiplier</li> <li>• Strategies to Improve Cost Based Reimbursement</li> <li>• Subscribing General Service Cost Centers</li> <li>• Direct Costing and Alternative Cost Allocation Methodologies</li> </ul> | <b>John Waltko</b>            |
|                     | <b>10-MINUTE BREAKS AROUND 2:15 PM AND 3:30 PM AT FACULTY DISCRETION</b>   |                               |
| 15 minutes          | <b>Review of Day 3, Wrap Up, and Adjourn</b>   |                               |

# CAH REIMBURSEMENT & MEDICARE COST REPORTING BOOT CAMP



## Agenda – Friday, March 31, 2023

### PART II – COST REPORTING, CONTINUED

|                  |   |                               |
|------------------|---|-------------------------------|
| 7:30 – 8:00 am   | <b>CONTINENTAL BREAKFAST</b>  | <b>QHR Health Dining Hall</b> |
| 8:00 – 8:15 am   | <b>Q&amp;A, Overview of Day</b>   |                               |
| 8:15 – 9:15 am   | <b>Worksheet C and D Series - Reporting Revenues and Cost Apportionment</b> <ul style="list-style-type: none"><li>• Matching Revenues with Costs</li><li>• Revenues NOT reported on WS C</li><li>• CAH Rate Structure, Pricing and Cost Reimbursement</li></ul> | <b>Mike Donahue</b>           |
| 9:15 – 10:15 am  | <b>Worksheet E: Settlement Process Worksheets</b>   | <b>Mike Donahue</b>           |
| 10:15 – 11:15 am | <b>Worksheet M: Rural Health Clinics Cost Reporting</b>   | <b>Mike Donahue</b>           |
| 11:15 – 11:45 am | <b>Analyzing the Cost Report &amp; Final Settlement</b>   | <b>John Waltko</b>            |
| 15 minutes       | <b>Review of Day 4, Wrap Up, Q&amp;A, and Adjourn</b>   | <b>Donahue and Waltko</b>     |
|                  | <b>10-MINUTE BREAKS AROUND 9:00 AM AND 10:15 AM AT FACULTY DISCRETION</b>   |                               |